Meeting the challenges of geography
Strengthening the bonds of community
Eighteen years ago we set out to build a “sky bridge,” able to reach across Maine’s geography and time in an effort to answer our neighbors and communities in times of need. We also committed to design an air medical system to support our emergency medical service agencies and hospitals with the lowest possible costs while providing world-class care. As a nonprofit charity serving all of Maine, we know this will always be a huge challenge.

In this past year, working with Maine’s EMS agencies and hospitals, we served 1,635 patients, meeting people in 146 Maine communities and 57 hospitals in Maine and beyond. In addition to patients from Maine, we cared for patients from 26 states, 3 Canadian provinces and several countries in Europe.

LifeFlight has now cared for more than 20,000 patients, with hometowns in 441 of Maine’s 456 towns, cities and unorganized townships, from our youngest newborns to our most elderly citizens, and with every conceivable critical injury and illness. Each of these patients and their families have relied on LifeFlight of Maine to change the geography of time in critical illness and give them back today and tomorrow.

Every year we report on LifeFlight’s constant change and evolution as we work to improve clinical care and patient safety, always our first priorities. This year, we are pleased to share that our research paper on airway management was recognized at an international conference in Rome as important to transforming care, with subsequent publication in an international medical journal.

In the last year we have also significantly added to our clinical resources with new infusion pumps; additional ventilators; and transport systems for premature newborns and extra corporeal membrane oxygenation (ECMO) patients, the most complex of cardiac care.

Recognizing the need for additional resources to meet the increasing number of requests for LifeFlight’s services, we are in the midst of a plan to expand our fleet. To answer Maine’s weather challenges and the need for longer distance transport, and with support from the Foundation, we added a specially-configured King Air 200 airplane to supplement our two helicopters. To manage more short distance transports, we added a purpose-built critical care ground ambulance with our partner, Meridian Mobile Health. A similar project is anticipated with our partner in Lewiston, United Ambulance.

Amidst all of these changes, what remains constant is our commitment to the people and communities of Maine, today and tomorrow. It is our honor to present this 18th annual report to Maine and to again thank all of our partners in care.

Thomas Judge, Executive Director
LifeFlight of Maine

Peter Chalke, Chair
Management Committee
LifeFlight of Maine
The physical geography of our state is uniquely beautiful. The rocky coast, vast unbroken stretches of forest, picturesque islands and inviting communities are all features that bring people here and inspire them to stay in spite of our remoteness or our long, cold winters. There is a common love of nature and living close to the land that our residents share, whether they are year round or seasonal. Many people born here choose to stay, and people who visit often decide to lay down new roots. The same rural, remote geography that draws us together also presents challenges to emergency medicine providers. LifeFlight was created on the premise that people in Maine deserve to have the same access to emergency care no matter where they are. The organization continually works to meet the challenges of remoteness by upgrading Maine’s aviation infrastructure; maintaining up-to-date aircraft and equipment; and staying on the cutting edge of critical care. In 2015, those efforts included the launch of a fixed wing airplane program and the culmination of an award-winning research project that helped LifeFlight provide better care to our patients. For the last several years, there have been a growing number of requests that go unanswered because of bad weather or because both helicopters are already busy caring for other patients. In May 2015, LifeFlight added a fixed wing airplane to its fleet, which already included two helicopters and access to ground ambulances. The new Beechcraft King Air B200 airplane cruises at about 315 miles per hour and is very efficient for especially long flights. The plane can also safely fly in some weather conditions the helicopter can’t, making it a critical addition to LifeFlight’s current fleet. The plane underwent significant upgrades to its wings, engines and instrument panel to make it suitable for Maine’s challenging environment. In the year before the airplane was added, LifeFlight was unable to transport more than 350 patients that needed our help. In the plane’s first few months of service, the LifeFlight crew has already cared for more than 100 additional patients. Last spring, LifeFlight completed a research project that examined the impact of new video laryngoscopy technology on the ability to place a breathing tube in critically ill and injured patients. The project resulted in a paper that was presented at the 2014 AirMed World Congress, where it won second place in the importance in changing practice category. Subsequently, the paper was also accepted for publication in a special issue of the BioMed Research International Journal. Ski enthusiast Roland Bois fell in love with the mountains of western Maine decades ago. He moved to the state permanently back in 2001, but he’s been skiing at Sugarloaf since the 1960s. He takes full advantage of the many outdoor recreational opportunities his community has to offer, and even works as a ski instructor. When he suffered a heart attack one morning on the mountain, LifeFlight was there to ensure he received the care he needed as quickly as possible. He was back on the slopes just six weeks after his heart attack.
If you head northwest from Lewiston, and drive almost to the Canadian border, you’ll find one of Maine’s most unique and isolated villages. Rangeley is well-known for its crystal clear lakes, picturesque mountains, bountiful wildlife and nearly unending outdoor recreation opportunities. Some two hours or more away from the nearest “big city,” it’s also a fine example of what makes towns in Maine special.

Strengthened by the bonds of place, we take pride in knowing our neighbors and in being there for each other. We’re good at coming together in times of need; at pooling our resources and working in partnership to solve problems.

There is evidence of this strong community support for LifeFlight all across Maine. Towns vote to include LifeFlight in their annual budget. Individuals affected by LifeFlight inspire their friends and family to donate through community-based fundraising events.

In FY2015, the Merritt family honored a loved one by organizing Razor’s Ride, a fundraising motorcycle ride that included a barbecue and an auction. Former patient Melanie Lajoie organized a bowl-a-thon called Educators for Life, and inspired dozens of her colleagues, friends and family members to collect pledges in support of the organization she credits for saving her life after a serious car accident. Each of these grassroots events raised more than $8,000 for LifeFlight.

In addition to individuals coordinating local fundraisers, towns and municipalities across Maine have also supported LifeFlight. Since the campaign started three years ago, 114 towns in Maine have pledged financial support to LifeFlight through annual donations.

LifeFlight illustrates its own sense of community through its business associates. In April 2015, LifeFlight entered a new partnership with aviation vendor SevenBar, which operates and maintains all of the organization’s aircraft.

SevenBar’s 40 years of experience with fixed wing airplanes is an important asset to LifeFlight’s current and future growth, but its organizational values and culture are just as critical.

“We’re really focused on the concept of partners,” said Thomas Judge, LifeFlight Executive Director. “I think what’s exciting to us about SevenBar is that their values, commitment to safety, and approach to the future of healthcare is very aligned with ours.”

“We take great pride in our long history of safe and innovative transport services and value our partnerships in the air medical community,” says Kim Montgomery, President at SevenBar. “It’s a privilege to work with the LifeFlight team and we are committed to serving the people and communities of Maine.”

Bill Auger was hiking with his dogs near Rangeley when he began to have chest pain. As soon as local paramedics arrived, they knew Bill needed to get to a cardiac specialist quickly—a two hour trip by car.

Working in partnership with LifeFlight, the ambulance crew headed down the road with Bill to meet the helicopter at a landing zone near local landmark Smalls Falls. LifeFlight got Bill to the cardiac unit within 90 minutes of his first pain, which meant a quick recovery and a return to his active lifestyle.

People in Maine share a powerful sense of community.
People in Maine share a unifying sense of belonging.

Our communities create a sense of belonging among the people who live here year round, part time or just for a long weekend. Everyone belongs, from lobstermen to lawyers, farmers to financial advisors. And even when you’re away, you still feel a connection to Maine—you’re always a Mainer.

In 2015, LifeFlight became the grateful recipient of its largest donation ever—$3 million dollars to help purchase a third helicopter for the people of Maine. Our generous benefactor was Linda Bean and her Maine Lobster family. The natural resources-based business cited LifeFlight’s dedication to excellence, emergency readiness and proven success as reasons why Bean chose to make a significant gift and inspire others to do the same.

But, being a genuine Mainer, Linda didn’t stop after she made her pledge. She feels strongly that major donations shouldn’t be made in a vacuum. When she decided to donate to LifeFlight, she also made a commitment to help the organization raise the rest of the money needed to complete the campaign. She worked tirelessly to bring her entire community into the LifeFlight fold. She made additional donations on behalf of each of her employees and business partners, she promoted the campaign at her restaurants, she asked her charitable friends to make their own donations, she even developed and distributed her own LifeFlight supporter sticker. Each and every person that Linda engaged now belongs to the LifeFlight family.

“LifeFlight fills an important need in the state’s emergency medical system,” explained LifeFlight Executive Director Thomas Judge. “This new helicopter, with ‘Next Gen’ avionics, will upgrade all of our current capabilities and safety technology. It will also feature a special paint scheme in appreciation for the funding support of Maine’s iconic lobster industry.”

David and his wife, Sally, spent most of their careers in the Boston area, but fell in love with the people and pace of Vinalhaven. After 20 years as summer residents, they retired to the island community. When David suffered a heart attack last fall, his island neighbors helped get him to the LifeFlight helicopter for a fast flight to specialized cardiac care in Lewiston. Because he received the care he needed so quickly, David remained in the hospital for only a couple of days. He was able to attend his son’s wedding and offer a toast just a few days later.
Since it began in 1998, LifeFlight of Maine has provided essential emergency care to more than 20,000 patients in Maine, regardless of their insurance or financial status. Nearly 20% of our patients did not have insurance in FY15, and unpaid bills from uninsured and underinsured patients totaled more than $1.5 million.

For details on LifeFlight’s training courses or outreach opportunities, call the Foundation at 207-230-7092.

Types of Transport in FY15
- 1% Interfacility fixed wing
- 22% Interfacility ground
- 63% Interfacility rotor wing
- 14% Scene rotor wing

Reasons for Transport in FY15
- Acute Medical: anything non-cardiac like respiratory distress, pneumonia, severe transport, poisoning and drug overdose
- Acute Surgical: any known acute trauma requiring surgery including internal bleeding
- Neonatal trips (up to 4 days old) with the Eastern Maine Medical Center NICU team.

Patient Age Distribution in FY15

LifeFlight provides many educational opportunities for Maine’s EMS providers. Courses include ground safety for local rescue agencies, communications training for dispatchers and critical care training for clinical providers. We also share our ground safety training with firefighters, law enforcement professionals and folks in Maine’s outdoor industry. In addition, LifeFlight makes presentations to community groups about the service we provide and our role in the state’s emergency healthcare network.

EDUCATION AND COMMUNITY OUTREACH IN FY15

TOTAL PARTICIPANTS

843

TOTAL PLACES VISITED

50

PEOPLE

PLACES

16 counties
146 communities

Serving People in Maine

Since it began in 1998, LifeFlight of Maine has provided essential emergency care to more than 20,000 patients in Maine, regardless of their insurance or financial status. Nearly 20% of our patients did not have insurance in FY15, and unpaid bills from uninsured and underinsured patients totaled more than $1.5 million.
People in Maine share a sense of purpose, a strong bond, and a deep connection to their community. This is evident in the way we work together to support the services that are essential to our daily lives. LifeFlight is a prime example of this, as it provides critical care services to our community 24 hours a day, 7 days a week. We are grateful to have such a dedicated team of supporters who have helped to sustain LifeFlight over the years.

Thank you to all of our supporters who have contributed to the success of LifeFlight. Your generosity has allowed us to continue providing the highest level of care to our patients. We are honored to have such a large and diverse group of supporters, including individuals, families, businesses, and organizations.

With gratitude,

[Signature]

The LifeFlight Foundation
The following is a list of donors who made a gift or pledge of cash or pledge between July 1, 2014 and June 30, 2015. Contributions in this period have been added to past gifts, placing each donor in the appropriate cumulative category for the period January 1, 2003 to June 30, 2015. Gifts received after June 30, 2015 will be listed in the 2016 Annual Report. We appreciate maintaining an accurate database and deeply regret any errors or omissions. Please notify the Foundation office at 207-230-7092 of any inaccuracies so that we may set the record straight.

Our Donors

These donates received a gift of cash or pledge between July 1, 2014 and June 30, 2015.
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Our Donors

These donates made a gift or pledge between July 1, 2014 and June 30, 2015. Contributions have been added to past gifts, placing each donor in the appropriate gift category for the fiscal year of 2015. Please notify the Foundation office at 701-250-1526 if there are any mistakes on the list.

William S. Janes
Marl A. Jackson
J & S Oil Co., Inc.
Marianne Izzo-Morin
Gabrielle Ingerson
Diane Ingerson
In Good Company
Alex & Kathleen Iannicelli
Alton Hyer, Jr. & Deanne Hyer
The Hutch
Roger Hurt
Dara Hurt
J. Nicholas & Joan Hurd
Ann Hughey & Morris D. Feibusch
Kenneth J. Hoyt
Ronald M. Howell
Christopher J. Hovey
Harvey Houtz
James Houghton
Susan A. Hoss
Horch Roofing
Karen Hood
These donors made a contribution of cash or pledge between July 1, 2014 and June 30, 2015.

Our Donors

These donates made a gift or pledge between July 1, 2014 and June 30, 2015. Contributions have been added to past gifts, placing each donor in the appropriate gift category for the fiscal year of 2015. Please notify the Foundation office at 701-250-1526 if there are any mistakes on the list.
These donors made a gift of cash or pledge between July 1, 2014 and June 30, 2015. Contributions have been added to past gifts, placing each donor in the appropriate donor category for the calendar year 2014. Please note that this list is not complete and does not include in-kind gifts.

Our Donors
These donates a gift of cash or pledge between July 1, 2014 and June 30, 2015. Please notify the Foundation office at 207-230-7092 of any inaccuracies so that we may set the record straight.

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Our Donors

Our Donors

Our Donors
In-Kind Donors

LifeFlight relies on generous donations of goods and services for many of our fundraising events. The following businesses supported LifeFlight with in-kind donations in FY15:

Fuhonova’s
Four Twelve
Fox Ridge Golf Club
Bullets’ Naked BBQ
Rugby’s
Catherine Hill Winery
Central Street Dental
Chow’s Market
Clark’s Trading Post
Cranmore Mountain Resort
Daddy’s Inn
Darling’s Waterfront Pavilion
Eaton Peabody

Legacy Society

LifeFlight has a profound impact on people’s lives. They often want to show their appreciation by giving back. Through planned giving, people sometimes find that they can make a more significant donation – allowing them to support an organization they care deeply about. You can support LifeFlight in many ways including bequests, lifetime gifts, and gifts of cash, land, or securities.

Nancy A. Boyd
Elaine L. Clark
Karen G. Dickey
Karen D. Farquhar
Nancy A. Boyd
Karen G. Dickey
Karen D. Farquhar
Karen A. Montgomery
Richard W. Russell
Charles P. Williamson, Jr.
### FY15 Total Income

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>%</th>
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</thead>
<tbody>
<tr>
<td>Interest and Other Income</td>
<td>13,190</td>
<td>[0.2%]</td>
</tr>
<tr>
<td>Aircraft Fund/Foundation Contribution*</td>
<td>401,277</td>
<td>[7.2%]</td>
</tr>
<tr>
<td>Patient Care Services (Care for Those Unable to Pay)</td>
<td>10,157,672</td>
<td>[96%]</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$9,047,436</strong></td>
<td></td>
</tr>
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### FY15 Total Expenses

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<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Insurance (liability, other)</td>
<td>217,884</td>
<td>[2%]</td>
</tr>
<tr>
<td>Dispatch/Communications</td>
<td>583,849</td>
<td>[7%]</td>
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<tr>
<td>Administration/Operations</td>
<td>620,497</td>
<td>[7%]</td>
</tr>
<tr>
<td>Aircraft Replacement Fund/Depreciation/Interest</td>
<td>771,240</td>
<td>[9%]</td>
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<tr>
<td>Aviation Operations</td>
<td>4,541,453</td>
<td>[52%]</td>
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<tr>
<td>Salaries/Benefits</td>
<td>2,010,004</td>
<td>[23%]</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$8,744,927</strong></td>
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### FY15 Total Income*

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Zonal/Local Charities</td>
<td>24,940</td>
<td>[0.6%]</td>
</tr>
<tr>
<td>Patient Care Services (Care for Those Unable to Pay)</td>
<td>10,157,672</td>
<td>[96%]</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$9,047,436</strong></td>
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### FY15 Total Expenses*

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hospitals and Other (tuition/fees/merchandise/interest)</td>
<td>13,138</td>
<td>[0.4%]</td>
</tr>
<tr>
<td>Donations from Towns</td>
<td>24,940</td>
<td>[0.6%]</td>
</tr>
<tr>
<td>Contract for Services</td>
<td>366,333</td>
<td>[7%]</td>
</tr>
<tr>
<td>Films/Corps/Businesses/Civic Groups</td>
<td>594,222</td>
<td>[11%]</td>
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<tr>
<td>Individuals</td>
<td>4,234,585</td>
<td>[81%]</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$5,233,198</strong></td>
<td></td>
</tr>
</tbody>
</table>

*Donation from LifeFlight Foundation
**End of year financial report net of bank indebtedness.
Hospital Support

Nearly all of Maine's 36 hospitals have pledged their financial support to LifeFlight of Maine's mission. At the end of FY15, hospitals have given nearly $2.25 million to LifeFlight.

$500,000 +
Central Maine Medical Center
Eastern Maine Medical Center

$250,000 +
Maine Medical Center

$100,000 +
MaineGeneral Health
Penobscot Bay Medical Center
The Aroostook Medical Center

$75,000 +
Franklin Memorial Hospital
Inland Hospital
Maine Coast Memorial Hospital
Mid Coast Hospital
Rumford Hospital

$50,000 +
Blue Hill Memorial Hospital
Bridgton Hospital
Calais Regional Hospital
Charles A. Dean Memorial Hospital

Down East Community Hospital
Houlton Regional Hospital
Mayo Regional Hospital
Miles Memorial Hospital
Mount Desert Island Hospital
Northern Maine Medical Center
Parkview Adventist Medical Center
Penobscot Valley Hospital
Sebasticook Valley Hospital
Southern Maine Medical Center
St. Andrews Hospital

$25,000 +
Goodall Hospital
Millinocket Regional Hospital
Redington-Fairview General Hospital
Stephens Memorial Hospital
Waldo County General Hospital
York Hospital

$10,000 +
St. Joseph Healthcare
St. Mary's Regional Medical Center