The GEOGRAPHY of time
Managing time and geography
Twenty years ago, while introducing LifeFlight to the state, then Governor (now Senator) Angus King made the simple but profound observation, “Maine just got smaller.”

And indeed, while Maine’s landmass and lengthy shoreline full of islands has not changed, LifeFlight has successfully connected rural communities across the state with specialty medical centers in Maine and beyond.

In a serious emergency each minute counts. Rapid access to care is essential. For a critically ill or injured patient, each additional minute that ticks by increases the risk of permanent disability or death. At LifeFlight, we manage time and geography as much as critical illness and injury.

In emergency care we measure time relentlessly: time of call, time to dispatch, time to lift off, time to patient’s side, time to destination hospital, time to specialist physician, and total time of care (until we are ready to respond to the next patient). These times represent more than the second and minute hands on a clock. Each passing moment can make the difference in a patient’s survival and return to normal life. We have to make each of these moments count. LifeFlight’s job is to change the effects of time and distance for a critically ill or injured patient; to figuratively turn back the clock to the moment before the emergency to help a patient recover their life.

Over the years, the number of patients who need our help to turn back the clock has grown dramatically. Requests for our services from physicians and EMS personnel increase 7-11% every year, which is more than our two long-time helicopters, N901EM and N901CM, could absorb. With generous support from hundreds of donors, LifeFlight added a fixed wing aircraft in 2015 and a third helicopter in 2017. Last year we also opened a new base in Sanford, improving access to care for patients in southern and coastal Maine and New Hampshire.

Now, with nearly two decades of service behind us, we contemplate our next generation of care and service to Maine. When we purchased our third helicopter, N901WM, LifeFlight invested in “NextGen” navigation systems to improve our safety and reliability. The new helicopter is also significantly faster than our older models, shaving precious minutes of time during transport. It also has additional clinical technology to support ever-evolving medicine.

In the upcoming year we will continue our work to purchase additional “NextGen” aircraft to replace our two older models, N901EM and N901CM. We are also partnering with the FAA on a national demonstration project in low level instrument flight for our helicopters, and we are working to extend runways in distant communities like Rangeley to facilitate access to our fixed wing airplane, N901LM. We continue to add new capabilities and capacity to our medical teams with recent focus on improving antenatal and high risk obstetric services to areas of the state where hospital OB services can no longer be sustained.

We work in constant change and evolution. What does not waver is LifeFlight’s commitment to improving emergency care for all of Maine, and changing the “geography of time” for the patients who need us.

Thomas Judge, Executive Director
LifeFlight of Maine
and The LifeFlight Foundation

M. Michelle Hood, Chair
Management Committee
LifeFlight of Maine
Challenges of time and geography require a flying hospital

Every year some of Maine’s sickest patients can’t get the lifesaving care they need, when they need it. The people of Maine are sparsely spread across a mostly rural landscape. Small community hospitals struggle to maintain specialized services, which are often found only at one of the state’s large medical centers. These factors conspire to make it difficult for critically ill and injured patients to get the care they need.

For the past two decades, LifeFlight has worked with our partners across the state to help overcome these challenges. Today, our aircraft and critical care teams help more than 2,000 patients get the care they need every year.

Patient Age Distribution in FY17

Total Number of Patients (ground and air)
Types of Transport in FY17

- 13% interfacility fixed wing
- 24% interfacility ground
- 52% interfacility rotor wing
- 11% scene rotor wing

Transports by Town in FY17

1,929 TOTAL TRANSPORTS

124 MAINE TOWNS

+ 102 transports from 29 towns in Canada, New Hampshire, Vermont, Connecticut, Massachusetts and Pennsylvania

Since it began in 1998, LifeFlight of Maine has provided essential emergency care to more than 24,000 patients in Maine, regardless of their insurance coverage or ability to pay. In FY17, unpaid bills from uninsured and underinsured patients totaled more than $1.95 million.

16 counties 124 communities
On a Tuesday in May of 2017, at a little after 3 o’clock in the afternoon, Maine’s newest emergency medical helicopter flew over the bridge in Kittery and crossed into the state for the first time.

The number of requests for LifeFlight’s service has been rapidly increasing over the last several years, making it clear that in order to care for everyone who needed us, LifeFlight required more aircraft. In 2015, the fixed wing airplane was added to the fleet and in 2017, the third helicopter.

As a nonprofit organization, LifeFlight relies almost entirely on private donations to purchase aircraft and specialized equipment. The new helicopter is the result of 692 donors (individuals, foundations and businesses) who gave nearly $6 million to purchase it. Thanks to the generosity of these Mainers, LifeFlight can care for hundreds of additional patients every year.

The new aircraft, tail number N901WM or Whiskey Mike in the aviation community, is an Agusta 109 GrandNew and features the latest global navigation satellite system, making it compatible with changes the FAA is implementing over the next several years. It’s faster, more powerful and can carry more weight than LifeFlight’s existing two helicopters. In addition, the interior has been designed to accommodate the next generation of care—medicine that is still on the horizon.
Aviation Geek Alert!
When you delve into the details of the avionics aboard N901WM, it becomes clear how this NextGen aircraft is already helping LifeFlight provide safer and more reliable critical care transport to the people of Maine.

**GLASS COCKPIT**

The entire instrument panel is comprised of multi-functional computer screens providing instant access to critical information like forward-looking weather radar; down-looking radar altimeter; terrain and traffic anti-collision warning systems; along with navigation essentials such as airspeed, altitude, heading, fuel, engine/aircraft performance, outside air temperature and wind direction. All of the systems are compatible with night vision goggles and the glass cockpit is configured to add synthetic and infrared vision systems in the future.

**TERAIN AWARENESS WARNING SYSTEM**

Along with a moving map and real-time weather information, Whiskey Mike's multi-function display screen alerts the pilot to terrain and obstacle hazards. Red and yellow triangles appear on the screen to represent obstacles in the area surrounding the helicopter's flight path. The triangles turn red when the height of the obstacle is close to that of the helicopter altitude. If the helicopter were to get dangerously close to an obstacle, there would be an audio alert to warn the pilot.

**4-AXIS AUTOPILOT**

Helicopters with this technology can hold an airspeed, altitude and heading simultaneously. They can also communicate with advanced GPS-driven instrument approaches which means the aircraft can safely land at remote hospitals and helipads in a wider range of weather conditions.

**ubble APPROACHES**

Because LifeFlight helicopters land and take off from hospital helipads and rural landing zones (and not airports) they rely on special GPS instrument approaches to avoid obstacles and land safely in IFR conditions. With support from public bond funding, LifeFlight has invested in a network of approaches that create a safe corridor for the helicopter to descend down through the clouds and arrive safely at the hospital helipad with the use of the GPS and aircraft autopilot.

**INSTRUMENT FLIGHT RULES (IFR)**

When the aircraft is in the clouds, there are no outside references to help pilots control the aircraft. In these conditions, pilots must rely solely on the information displayed on the cockpit instruments. Whiskey Mike is capable of IFR flight because of its autopilot and redundant systems.
How does LifeFlight manage time and geography?

To find out, let’s spend a shift with LifeFlight’s newest aircraft, N901WM. On this day, WM (or Whiskey Mike for short) is stationed at LifeFlight’s base in Sanford (L4).

08:30 SAFETY BRIEF
Crews from all four bases connect by video conference with communications center to discuss any safety issues for the day. That might include construction, weather, navigation systems, or scheduled trainings.

09:27 LIFT OFF
Flight crew grabs their gear and the pilot starts the twin jet engines. A course is set for the scene and the aircraft lifts off.

09:32 PATIENT DETAILS
Comm specialist at MedComm gives the crew patient info: 43 yo female trapped in her car after a motor vehicle accident.

09:38 LANDING ASSURED
Whiskey Mike lands at the pre-ordained spot using special avionics and flight navigation systems.

09:42 AT THE SCENE
Crew uses special equipment to intubate the patient and starts to give blood as the stretcher is loaded into the aircraft.

10:16 DESTINATION
WM lands on the roof at Maine Medical and brings the patient to waiting trauma surgeons.

09:17 FIRST CALL
LifeFlight 4 requested for a scene call in Kennebunk. Pilot checks the weather and gives the OK.

09:32 SECOND CALL
Another request for LifeFlight 4 comes in, this one for a patient at Southern Maine Med in Biddeford who needs specialty care in Boston. Since L4 has already been tasked, LifeFlight 2 in Lewiston will complete the Biddeford to Boston transport.

11:06 HOME
Whiskey Mike arrives back at its home base, which on this day is L4, located at Sanford Seacoast Regional Airport.

11:13 REFUEL
Our partners at Southern Maine Aviation work hard to make sure Whiskey Mike is quickly re-fueled and ready to answer the next call for help.

timeline photos by Michele Barker, Tom McDevitt, Billy Stuart and Greta Rybus
THIRD CALL
LifeFlight 4 requested for an interfacility transport from Rumford Hospital to CMMC in Lewiston.

HOME
Whiskey Mike arrives back at Sanford Seacoast Regional Airport.

RESTOCK
LifeFlight carries $500,000 worth of specialized medical equipment on every mission, creating a mobile intensive care unit. After each transport, we need to restock for the next call.

PREP FOR NEXT SHIFT
Pilot completes aircraft manifests and updates the log book of flight hours and completed landings; med crew completes patient charts. On-duty crew members brief the incoming crew.

MEANWHILE IN OTHER PARTS OF MAINE...
LifeFlight 1 in Bangor has transported a premature infant from TAMC in Presque Isle and a cardiac patient from Blue Hill, both back to Eastern Maine Medical Center in Bangor.

LifeFlight 3, the airplane based in Bangor, flew to Rangeley to pick up a burn patient and transport him to Boston, and then went to Fort Kent for a young girl who needed specialized cancer treatment in Philadelphia.
The key to high-quality critical care in a largely rural environment like Maine is a strong network of emergency medical providers, from the first responder all the way to the specialty physician at a large, urban medical center. The network includes public safety officers, dispatchers, EMTs and paramedics, as well as nurses and physicians in emergency rooms at small community hospitals. Advanced education and frequent training help strengthen that network of providers. In addition to maintaining their own medical competencies, LifeFlight crew members also provide training to emergency medical providers across the state, resulting in a system that continues to become more skilled and synergistic. Courses include ground safety for local rescue agencies and Maine’s recreational industry, communications training for dispatchers and critical care training for clinical providers.

Strengthening the network of emergency medical providers

The key to high-quality critical care in a largely rural environment like Maine is a strong network of emergency medical providers, from the first responder all the way to the specialty physician at a large, urban medical center. The network includes public safety officers, dispatchers, EMTs and paramedics, as well as nurses and physicians in emergency rooms at small community hospitals. Advanced education and frequent training help strengthen that network of providers. In addition to maintaining their own medical competencies, LifeFlight crew members also provide training to emergency medical providers across the state, resulting in a system that continues to become more skilled and synergistic. Courses include ground safety for local rescue agencies and Maine’s recreational industry, communications training for dispatchers and critical care training for clinical providers.

<table>
<thead>
<tr>
<th>FY2017</th>
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<tr>
<td><strong>61</strong> GROUND SAFETY COURSES</td>
<td><strong>13</strong> CLINICAL COURSES</td>
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<tr>
<td><strong>854</strong> FIRE/EMS/PUBLIC SAFETY PARTICIPANTS</td>
<td><strong>137</strong> PHYSICIANS, NURSES, MEDICS AND EMTs</td>
</tr>
</tbody>
</table>

photos by Michele Barker, Cathy Case and Billy Stuart
LifeFlight's new base of operations in Sanford means better service for patients in southern Maine

A young man with extensive facial injuries in Limerick. A 65-year-old woman with severe asthma at Southern Maine Medical Center—Goodall Campus. A man from New Hampshire with serious injuries after a motorcycle accident in Acton. A baby girl at Wentworth-Douglass Hospital with a dangerous respiratory infection. A retiree suffering from a head injury in Cornish.

These are just a few of the patients LifeFlight of Maine has helped from its new base of operations in Sanford, which opened in March 2017. With a helicopter and critical care team permanently stationed in Sanford 24-hours-a-day, LifeFlight has been able to help a growing number of patients who need a higher level of emergency care. In just over a year, the helicopter stationed at the Sanford base has travelled more than 15,000 miles transporting patients to the care they need. About thirty percent of the transports completed by the Sanford team were for patients with traumatic injuries, while about 15% were for cardiac emergencies.

LifeFlight works closely with many southern Maine fire departments and ambulance services to transport patients to trauma centers when every minute counts. The helicopter and flight crew have also served as a critical link to the smaller community hospitals in southern Maine. Previously, transfers to larger specialty centers in Portland or Boston took hours by ground ambulance, but are now done in a fraction of the time with the helicopter. For example, the 45-minute trip from Goodall to Portland can now be completed in about 12 minutes. That means patients get the care they need faster, giving them a better chance at survival and recovery.

photos by Tom McDevitt and Billy Stuart
Meeting new challenges

photo by Michele Barker
Preparing for the next decade

The need for a mobile ICU that travels across the state, delivering critical care to patients and delivering patients to critical care, continues to grow.

Mainers continue to age. Our workforce isn’t expanding fast enough to meet the need. Healthcare continues to evolve, with ongoing research underscoring the importance of timely care for cardiac and stroke patients. Advances in healthcare technology mean some treatments are more and more complex.

Over the next generation, Maine’s emergency healthcare network will rely more and more on LifeFlight’s ability to provide just such a mobile ICU.

Reasons for Transport in FY17

*Acute Medical* is anything non-cardiac like respiratory distress, pneumonia, organ transplant, pulmonary and drug overdose.

*Acute Surgical* is any severe injury requiring surgery including internal bleeding.

Requests on the Rise
Building a workforce for the future

As we look ahead to the next two decades, we have already begun to work on meeting the challenges presented by the current and looming shortage of experienced nurses in the state, including those prepared to step into critical care roles, whether in the hospital or for LifeFlight. Now in its third year, LifeFlight’s Critical Care Academy aims to develop a pipeline for nurses and paramedics who want to qualify as flight clinicians, and for new nurses who need preparation and experience before moving into critical care roles in hospital emergency rooms or intensive care units.

We are grateful to the Lunder Foundation, a philanthropic organization that supports arts, education and healthcare institutions in Maine and Massachusetts including creation of the Lunder Dineen Health Education Alliance of Maine, which was instrumental in establishing this new program through a significant contribution.

The Academy is different from other programs in Maine because of our focus on critical thinking, cohesiveness (teamness) and competencies.

Sam Schaab, RN, LifeFlight Director of Clinical Operations
We both feel especially honored this year to be so deeply involved with this institution of excellence. As LifeFlight turns the corner on a generation of delivering successful care to more than 24,000 people in Maine, we are humbled by the opportunity to play our part in the system.

The LifeFlight Foundation is the connector between you, the donors, and the crew delivering care to your family, friends and neighbors. It is the people of Maine who continue to provide the support to LifeFlight each year that keeps the rotors turning on the aircraft, and our loved ones arriving quickly and safely to specialty care.

In Maine today there are a growing number of people who can’t get the care they need when they need it. We have the oldest, most rurally dispersed population in the US. For critically ill and injured patients, the care they need is far away and it’s hard to get to. With support from our donors and collaboration with our partners, LifeFlight has spent the last two decades overcoming these challenges for the people of Maine. Thanks to people like you we’ve added resources, both aircraft and staff, implemented new clinical practices and supplied the crew with the right equipment on board.

But there are other forces at play. Healthcare across the country is undergoing massive changes. In Maine, healthcare delivery has evolved, treatments are different, hospitals have closed, specialized services are becoming more regionalized and farther from home for many.

We’re not sure what things will look like around the next corner but we do know that it will be different. The EMS system and patients in Maine will be relying on LifeFlight as they always have. LifeFlight will become an even more agile organization and will continue to be a leader in finding solutions to difficult healthcare problems.

To succeed at this we will need your ongoing support to be there for everyone on their day of need. Thank you for your generosity, and for your vision in carrying this mission forward into the future.

Donors are key to future critical care

New Funds Raised FY17

These totals only include new donations, and not pledge payments from previous commitments, which is why they are slightly different than the income figures on page 35.

<table>
<thead>
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<th>Category</th>
<th>Amount</th>
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<td>$2,398,620</td>
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</tbody>
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With gratitude,

Dan Bookham, Chair
Board of Trustees
The LifeFlight Foundation

Amy Pierce Root
Development Director
The LifeFlight Foundation
Lifelong New Yorker Lisa Jahrsdoerfer remembers many, many summer days spent swimming, fishing and waterskiing with her parents and brother in Belgrade Lakes. In those early days, the family stayed at Bear Spring Camps, a well-known sporting lodge, but they soon developed a deep love for Maine in general, and Great Pond in particular. It wasn't long before her parents built their own little slice of heaven on the lake. Lisa fondly remembers her father, William Feeley, enjoying a martini on the porch while gazing out over the peaceful lake.

As so often happens, the family got busier and busier, and had less and less opportunity to use the house. Together, they decided it would be best to sell the cherished property to another family who would be able to enjoy it more often.

In February 2013, while spending a few days in Maine to get the house ready to put on the market, William fell on the ice and hit his head. Over the next 36 hours, he spoke with his family several times and was preparing to return home to New York.

But on the morning he was supposed to leave, his daughter couldn't reach him on the phone. A neighbor went to check on her father and found him unconscious. The 911 call was made and soon an ambulance arrived, followed by the LifeFlight helicopter which landed just a mile away on the gravel road. William was flown to Central Maine Medical Center and his family met him there just a few hours later. Unfortunately, William never regained consciousness, but his family felt grateful for the opportunity to sit with him and say goodbye.

When Lisa's mother, Juliet, learned that LifeFlight was a nonprofit organization, she suggested to her children that perhaps they could donate the proceeds from the sale of the house in Maine to LifeFlight. Lisa and her brother, Chris, agreed wholeheartedly.

With a bit more research, they discovered that LifeFlight was in the middle of a campaign replace the organization's two oldest helicopters. Juliet, Lisa and Chris had all been impressed with how quickly the local ambulance service came to help William, and how well coordinated the entire response was. For the Feeley family, a gift to LifeFlight meant that their friends and neighbors in Maine would have access to the same critical emergency resources when they needed it most.

When the house sold the Feeley family made a generous donation to LifeFlight. Through this gift, the Feeleys made a significant impact on critical care transport for the people of Maine, especially those who enjoy the state's rural character as much as William did.
LifeFlight relies on the generosity of donors to sustain our service. 5-Star donors have given $100 or more for 5 consecutive years. Contributions in FY17 have been added to past gifts of each donor, placing them in the appropriate cumulative category for the period January 1, 2003 to June 30, 2017. We want to extend a special thank you to the donors listed below and honor those families who have supported LifeFlight’s mission with such steadfast dedication.

### Five Star Donors

- Harden Crawford, III & Ailsa Crawford
- Lyman & Diana Delano
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- Pen & Bey Williamson

### Dispatch ($1,000 +)

- Anonymous (4)
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- Robert & Judith Yandow

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- Donald & Millicent Abbott
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- Robert & Janice Spencer Family Charitable Fund
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The following is a list of donors who made a gift of cash or pledge between July 1, 2016 and June 30, 2017. Contributions in this period have been added to past gifts of each donor, placing them in the appropriate cumulative category for the period January 1, 2003 to June 30, 2017. Gifts received after June 30, 2017 will be listed in the 2018 Annual Report. We work diligently to maintain an accurate database and deeply regret any errors or omissions. Please notify the Foundation office at 207-230-7092 of any inaccuracies. Names of deceased donors appear in italics.
Our Donors

These donors made a gift of cash or pledge between July 1, 2016 and June 30, 2017. Contributions have been added to past gifts, placing each donor in the appropriate cumulative category for the period January 1, 2003 to June 30, 2017. Please notify the Foundation office at 207-230-7092 of any inaccuracies so that we may set the record straight.

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Camden Real Estate Company
Robert Campbell
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Cape Port Caterers
Charlotte Carnes, MD & Timothy Carnes, MD
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Peter & Matilda Mitsakos
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Moosehead Lake Vacation Sportsman’s Association
Marion & Dana Moran
Mary Moran, MD
William & Susan Most
Town of Mount Desert
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Mr. & Mrs. James C. Murray, II
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Vinalhaven Lions Club
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Town of Wallagrowk
Wal-Mart ( Lewiston Distribution Center)
Candy & Jay Walton
Town of Warren
Town of Waterford
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Eve J. Wolinsky, MD
Sally A. Wood
Maura & Trey Wright Family Charitable Fund
Thomas & Debrah Yale
Town of York
Lisa Zahn

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McKenzie Abendroth
Acton Shapleigh Lions Club
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The Advertising Specialists of Maine, Inc.
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Keith & Pamela Albert
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R. Stephen & Ruth Barrett
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Susan L. Bartovics
Sandra Bastinelli & T.R. George Orton
Francis L. Bates
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Jean & Donald Bell
Catherine Benincasa
Bruce & Carolyn Bergen
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Donna & George Berstler
Catherine & Louis Bevier
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Dr. & Mrs. Cressey Brazier
Johan & Carla Brigham
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Nicholas Brountas & Marlane Melican
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Captain & Mrs. Thomas F. Brown
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Town of Bucksport
Kathryn M. Bugbee
Allison & Mary Anne Bunker
Allan & Karen Burnham
Jean W. Burrage
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Town of Byron
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Jane Cady
Nathan & Linda Cagle
Town of Cambridge
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Eileen Cameron
Gregory & Susann Campbell
Town of Canton
Town of Caratunk
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Town of Carthage
Cary Plantation
Town of Casco
Lynda & Francis Cassidy
Town of Caswell
Centerline, LLC
F. Randall Chanler & Andrew Stancioff
Town of Charleston
Chez Michel
William S. Childress
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Matthew Citriglia
Nicholas Citriglia
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John-Paul Collette
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Henry Conklin & Carol Pierson
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Joshua Conover
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Town of Corinth
Town of Crawford
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Armand Davis
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Jennifer A. Diehl, MD
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William M. Doak & Nina Mocniak
DonateWell
Robert Dorrance & Gail Drummond
Carolyn Dority & John Muth
Clinton & Judy Doustou
Town of Dover-Foxcroft
Richard F. Duffield
Linda C. Duffy
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Mary Jo Dempsey
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Good Tern Co-Op
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John & Lucinda Gorham
Mychal Gorman
Harry F. Grant & Marion Cartaglia-Grant
Bruns Grayson
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David & Sally Wylie
Christine M. Zafar
Patricia Zlotin
Sam & Wendy Zwecker

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Karen & Thomas Adamo
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Jennifer & Hans Albee
Brent Albright
Janice Albright
Julianna Alex
Madeline L. Alexander
Town of Allagash
Jim Allard
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Golden Brook Farm
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Kathleen & Michael Green
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Jill Nelson Steiner
Patricia & John Nichols
Robert Nickels
Geoff Nickerson
Nickerson Tech Inc
Night Drifters Snowmobile Club
Christine Nilles
Elizabeth Noble
Northern Tilth
Kathy Norton
Nunn Family Trust
Erie O'Brien
Alane O'Connor
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Tribute Gifts

GIFTS IN MEMORY OF:
Murray Adams, Sr.
Alyce A. Allen
Sherry Armbrrecht
George Arsenault
Al Bagot
Peg & Channing Barlow
Arlene Bartlett
Paul M. Bates
Ruby Bates
Dione Noel Boecker
Ryan Boober
Jason Patrick Bourgoin
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James Emerson
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Patrick Gasperini
Thomas B. A. Godfrey

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Andrew Konesni
Parker Laite
Mabel Leach
Jamie Lea Linscott
Toni MacWhinnie
Nancy Marden
Violet P. Marshall
Gary Floyd Martin
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Robert Merrill
Fred Merritt
Bette A. Meyer
Dale L. Mims

Elizabeth A. Minor
David H. Montgomery
Eileen Morrison
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Toby Pennels
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Willard Prior-Crofoot
Capt. David L. Punzelt
Kevin S. Race
Joshua Roy
Sonja D. Sawyer
Peter R. L. Sexton
Abial C. Sherman
Rebecca A. Smith
Michael Stevens
Margaret Sundgaard
Ralph & Barbara Taylor
The Carter Family
Richard A. Thomas
Jack Trout
Roscoe G. Truitt
Nancy B. Wallace
Susan B. White
John Williams
Jennifer Cunningham Wilson
Vernon Wood
Adella I. Wright

GIFTS IN HONOR OF:
Austin Anderson
Denise Anderson, DO
Beth Andrews
Linda L. Bean
Aaron Birt
Brad Boehringer, RN
Mark Burnham
Sally Loughridge Busch
Audrey Cadwallader’s South Pole Trek
Tim Cadwallader
Oliver Cleveland & family

Rosemary Cook-Backer
Jessie Davis
Brandy Dupper-Macy
Matthew Eaton
Brandon Fell
Jay Fonseca, RN
KC Ford
Amanda Gardiner
Phoebe Gause
Dennis Hall
Ezra P. Hickey
Robin Horthy

Elizabeth C. Jager
Renee L. Johnson
Jill and Ron Jones
Thomas P. Judge
Kelsey Klionsky
Carol Kuhn, MD
Cheryl LaBond
Melanie Lajoie
Lauren Lamberson
William A. Lieber, MD
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Maine’s Volunteer First Responders

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Dennis Marquis
Missy McCann
Frank McClellan
Jared Miller
Muriel & James Nelson
Richard S. Newhall
Daniel A. Nichols
North Haven EMS & Fire Department
North Haven Residents
John C. Parish, Jr.

Pen Bay Medical Center Emergency Department
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Christopher C. Robinson II
Walker Robinson
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Matt Russ
Paula Salley
Evan & Tracy Segal
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Michael Smith
Doris & Swifty Swift
Laurie Tardiff Ryan
Jonathan Tierney
Dr. Peter Tilney
Tom Tinsley
Mary Truslow
Jamie Walsh
Thomas H. Webster
Alex Wilder
Douglas R. Wood, MD

Photo by Billy Stuart
Hospital Support

Nearly all of Maine’s 36 hospitals have pledged their financial support to LifeFlight of Maine’s mission. At the end of FY16, hospitals have given nearly $2.8 million to LifeFlight.

<table>
<thead>
<tr>
<th>Financial Support</th>
<th>Hospital Names</th>
</tr>
</thead>
</table>
| $500,000 +        | Central Maine Medical Center
| $100,000 +        | Eastern Maine Medical Center
| $75,000 +         | Maine Medical Center
| $50,000 +         | Inland Hospital
|                   | Maine Coast Memorial Hospital
|                   | Mid Coast Hospital
|                   | Northern Maine Medical Center
|                   | Rumford Hospital
| $25,000 +         | Millinocket Regional Hospital
|                   | Redington-Fairview General Hospital
|                   | Southern Maine Health Care
|                   | Sanford Medical Center
|                   | Stephens Memorial Hospital
|                   | Waldo County General Hospital
|                  | St. Joseph Healthcare
|                  | St. Mary’s Regional Medical Center
| $10,000 +         | Blue Hill Memorial Hospital
|                   | Bridgton Hospital
|                   | Calais Regional Hospital
|                   | Charles A. Dean Memorial Hospital
|                   | Down East Community Hospital
|                   | Houlton Regional Hospital
|                   | LincolnHealth
|                   | Miles and St. Andrews
|                   | Mayo Regional Hospital
|                   | Mount Desert Island Hospital
|                   | Parkview Adventist Medical Center
|                   | Penobscot Valley Hospital
|                   | Sebasticook Valley Hospital
|                   | Southern Maine Health Care
|                   | Biddeford Medical Center
|                   | York Hospital
| $50,000 +         | Frankin Memorial Hospital
| $25,000 +         | Franklin Memorial Hospital
| $25,000 +         | Franklin Memorial Hospital
| $25,000 +         | Inland Hospital
| $25,000 +         | Maine Coast Memorial Hospital
| $25,000 +         | Mid Coast Hospital
| $25,000 +         | Northern Maine Medical Center
| $25,000 +         | Rumford Hospital
| $25,000 +         | Blue Hill Memorial Hospital
| $25,000 +         | Bridgton Hospital
| $25,000 +         | Calais Regional Hospital
| $25,000 +         | Charles A. Dean Memorial Hospital
| $25,000 +         | Down East Community Hospital
| $25,000 +         | Houlton Regional Hospital
| $25,000 +         | LincolnHealth
| $25,000 +         | Miles and St. Andrews
| $25,000 +         | Mayo Regional Hospital
| $25,000 +         | Mount Desert Island Hospital
| $25,000 +         | Parkview Adventist Medical Center
| $25,000 +         | Penobscot Valley Hospital
| $25,000 +         | Sebasticook Valley Hospital
| $25,000 +         | Southern Maine Health Care
| $25,000 +         | Biddeford Medical Center
| $25,000 +         | York Hospital

Clinical Practice Committee

The quality of care provided by the LifeFlight crew is overseen by a Clinical Practice Committee (CPC) consisting of specialist physicians who track state-of-the-art clinical care and meet quarterly to discuss current protocols and new treatments.

Sandra Bagwell, MD
Maine Medical Center

John Beaulieu, DO
Region 5 MEMS Medical Director

Michael Bohanske, MD
Region 1 MEMS Medical Director

Jonnathan Busko, MD
Region IV MEMS Medical Director

David Carmack, MD
Eastern Maine Medical Center

David Ciraulo, DO
Maine Medical Center

Amy Fenwick, MD
Eastern Maine Medical Center

Peter Goth, MD
The Aroostook Medical Center

Harry Grimmritz, MD
MaineGeneral Medical Center

Eric Gunnoe, MD
Maine Medical Center

Larry Hopperstead, MD
Retired Central Maine Healthcare

Tracy Jalbuena, MD
Region 6 MEMS Medical Director

Kevin Kendall, MD
Maine EMS

Kelly Klein, MD
Parkland Memorial, Dallas, TX

Mark Lanzieri, MD
Central Maine Medical Center

Chris Michalakes, MD
Penobscot Bay Medical Center

Bethany Nash, PhD
Maine EMS

Tim Pieh, MD
Region 3 MEMS Medical Director

Seth Ritter, MD
Region 2 MEMS Medical Director

Dave Saquet, DO
At-Large MEMS Medical Director

Mike Schmitz, MD
Southern Maine Health Care

Matt Sholl, MD
Maine EMS Medical Director

Jonathan Wood, MD
Eastern Maine Medical Center

Kate Zimmerman, DO
Maine EMS Assoc. Medical Director

Norm Dinerman, MD
LifeFlight Medical Director
Chair of CPC
Emergency Medicine
Eastern Maine Medical Center

Pete Tilney, DO
LifeFlight Medical Director of QAPI
Chief of Emergency Medicine
Central Maine Medical Center

Amber Richards, MD
LifeFlight Associate Medical Director
Emergency Medicine
Maine Medical Center
MANAGEMENT COMMITTEE
LifeFlight of Maine
As of April 2018

Michelle Hood CHAIR
President and CEO
Eastern Maine Healthcare Systems
Brewer, ME

Norman Dinerman MD MEDICAL DIRECTOR
Medical Director, LifeFlight of Maine
Medical Director, Critical Care Transport Medicine
Eastern Maine Medical Center
Bangor, ME

Larry O. Hopperstead MD
Central Maine Medical Center
Rumford, ME

Miles Theeman
Retired VP; Chief Marketing Officer
Eastern Maine Healthcare Services
Bangor, ME

David Thompson
Chief Financial Officer
Central Maine Healthcare Corporation
Lewiston, ME

David Tupponce MD
President
Central Maine Medical Center
Executive Vice President
Central Maine Healthcare Corporation
Lewiston, ME

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LifeFlight Foundation
As of April 2018

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Allen Insurance and Financial
Rockland, ME

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Chief of Emergency Medicine
Maine Medical Center
Falmouth, ME

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Advertising and Marketing
Lyman-Morse Boatbuilding
Camden, ME

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Retired Bank Executive
Camden, ME and Bonita Springs, FL

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Columbus, GA and Port Clyde, ME

Beth Andrews, LCSW, LADC
H.O.P.E. Counseling
Cumberland, ME

Richard J. Marshuetz
Blue Hill, ME

David Tassoni
Camden, ME

Steve Thomas
Steve Thomas Productions
Port Clyde, ME

Tom Tinsley
Managing Director
General Atlantic
Washington, DC and Tenants Harbor, ME

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LifeFlight Foundation

Melissa Arndt
Director of Communications

Anna Dugal
Development Officer
Major Gifts and Corporate Relations

Renee Johnson
Development Associate

Thomas P. Judge, CCT-P
Executive Director

Melissa Marchetti
Development Assistant

Holly Miller
Senior Development Officer

Judy Rokous
Special Events Coordinator

Amy Pierce Root, MPH
Director of Development

photo by Billy Stuart
**FINANCIAL REPORT**

**LifeFlight of Maine**

**FY17 Total Expenses**

- Insurance (liability, other) $315,069 [3%]
- Facilities/Equipment/Medical Equipment $446,290 [4%]
- Dispatch/Communications $617,765 [5%]
- Administration/Operations $656,194 [6%]
- Aircraft Replacement Fund/Depreciation/Interest $771,229 [7%]
- Medical Operations
- Aviation Operations
- **TOTAL** $11,611,733

**FY17 Total Income**

- Interest/Other $33,929 [1.6%]
- Aircraft and Medical Equipment/Fdn Contribution* $727,520 [1.6%]
- Total Billed Patient Care Services $20,478,570
  - (Care for Those Unable to Pay) $(1,959,941) [10% of gross]
  - (Discounted Care) $(8,270,534) [40% of gross]
- Net Reimbursed Patient Care Services $10,248,095 [98.4%]
- **TOTAL** $11,009,544**

*Donation from LifeFlight Foundation.

**End of year financial report net of bank indebtedness.
**FINANCIAL REPORT**

LifeFlight Foundation

**FY17**

**Total Expenses**

- Fundraising: 736,208 [20%]
- Aviation Infrastructure Grant: 150,000 [4%]
- Administration and General: 140,363 [4%]
- Education: 70,273 [2%]

**Funds to Support LifeFlight of Maine Programs**

- Aviation Equipment: 43,411 [1%]
- Fixed Wing/Facility Completion: 198,911 [6%]
- Medical Equipment: 485,198 [14%]
- Restricted Reserve Funds (aircraft replacement): 1,718,459 [49%]

**TOTAL** $3,539,649

**FY17**

**Total Income**

- Tuition fees/investments/interest: 20,549 [0.5%]
- Contributions from Towns: 71,919 [2.0%]
- Contract for Services: 500,324 [14.0%]
- Hospitals: 642,373 [18.0%]
- Individuals: 1,084,825 [30.5%]
- Fdns/Corps/Businesses/Civic Groups: 1,234,892 [35.0%]

**TOTAL** $3,554,882

*This total encompasses some line items that aren’t counted in New Funds Raised on page 15, including contract revenue and pledges received.*
Legacy Society
Making sure LifeFlight is there when needed most.

We are grateful to our donors who have committed to making a planned gift. Through planned giving, people sometimes find that they can make a more significant donation to this organization they care deeply about. You can support LifeFlight in many ways including bequests; lifetime planned gifts; and gifts of cash, land or securities.

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David Wylie

Names of deceased donors appear in italics.